



TO : All ISA MEMBERS

January 12th 2011

Dear Customer,

Re: New ISA – TAAFLO Service contract SC11NE

Contract shall become effective May 29, 2011 and remain valid through and including 28 May 2012.

The Service contract is covering Ocean Service between the Continental, UK and Scandinavian Ports, The Baltic States, Russia and Poland and U.S. Atlantic, Gulf, and Pacific ports, including Puerto Rico, Guam, Hawaii and Alaska.

We are pleased to provide you attached our ocean freight rates that will become valid on May 29, 2011 and remain valid till May 28, 2012.

Please note that there is a GRI (General Rate Increase) of 225 USD per 40' container for all areas with exception of Alaska rates being increased with a higher amount to become more cost effective.

Equally as last year 20' containers are rated at 75 % of the 40' container rate and 45' containers are at 112,50 %. This is important if you would not have sufficient co-loading possibilities and would need to use a 20' container sometimes.

In addition to being subject to this schedule of Rates and Services, shipments of Cargo under this agreement shall, except as otherwise expressly provided herein, be subject to all other charges, rules, regulations, terms and conditions published in the TAAFLO Tariff of General Applicability and Service Contract Essential terms tariff, TAAFLO ET Tariff FMC Nr. 005793-006 in effect on the date of a shipment including but not limited to bunker adjustment factor and other surcharges, arbitraries, primage, wharfage and documentation charges as well as customs inspections charges and congestion surcharges.

The date of the shipment shall be the date the cargo is received by the Carrier or its Agent.

We also take the opportunity to refer to our updated [NAS website \(www.north-atlantic-services.com\)](http://www.north-atlantic-services.com) where you will find the rate schedules and other relevant information, including COLOAD lists for the North and the Med, current arbitraries and port ranges and the NAS instructions guide. All information can be viewed online and all documents can be downloaded as well.

We at North Atlantic Services remain at your service for any information you require.

Sincerely Yours,

Patrick Vercauteren

Manager Ocean & Port Services

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